

## Message Text

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PAGE 01 GENEVA 07679 181845Z  
ACTION STR-07

INFO OCT-01 EA-10 IO-13 ISO-00 STRE-00 CTME-00 JUSE-00  
AGRE-00 CEA-01 CIAE-00 COME-00 DODE-00 EB-08  
FRB-03 H-01 INR-10 INT-05 L-03 LAB-04 NSAE-00  
NSC-05 PA-01 AID-05 SS-15 ITC-01 TRSE-00 ICA-11  
SP-02 SOE-02 OMB-01 DOE-15 OIC-02 AF-10 ARA-10  
EUR-12 NEA-11 /169 W  
-----020673 181846Z /46

P 181837Z MAY 78  
FM USMISSION GENEVA  
TO SECSTATE WASHDC PRIORITY 9822  
INFO AMEMBASSY TOKYO

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USMTN  
ACTION STR ELECTRICALLY FOR AMB. WOLFF FROM AMB. MCDONALD

E.O.11652:N/A  
TAGS: MTN, ETRD, JA  
SUBJECT: U.S./JAPAN NEGOTIATIONS ON IMPROVEMENTS IN  
INDUSTRIAL TARIFF OFFERS

1. TAKAHASHI AND OTHER MITI OFFICIALS STRESSED TO BARREDA  
AND MCNAMARA SEVERAL TIMES DURING DISCUSSIONS IN TOKYO  
MAY 12-13 THAT JAPAN COULD NOT PROVIDE DETAILED RESPONSE  
TO U.S. REQUESTS FOR IMPROVEMENTS IN ITS INDUSTRIAL TARIFF  
OFFERS IN THE ABSENCE OF SOME U.S. AFFIRMATIVE RESPONSE TO  
JAPANESE REQUESTS. JAPANESE SEEMED TO BE DEEPLY CON-  
CERNED ABOUT DOMESTIC EFFECTS OF JAPAN APPEARING TO MAKE  
UNILATERAL IMPROVEMENTS WITHOUT SIMILAR MOVEMENT BY THOSE  
BENEFITTING FROM JAPANESE IMPROVEMENTS.

2. JAPANESE ARE NOW MOVING IN THE RIGHT DIRECTION ON A  
BROAD RANGE OF PRODUCTS. IT IS VERY IMPORTANT THAT THE USG  
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DO ALL IT CAN TO KEEP UP THIS MOMENTUM AND TO OBTAIN FROM  
JAPAN AS MUCH DETAIL AS POSSIBLE ABOUT ITS WILLINGNESS TO  
IMPROVE ITS OFFER.

3. A TEAM OF SIX MITI OFFICIALS WILL BE IN GENEVA ON  
MAY 24-26 TO PROVIDE MORE DETAILS ON JAPANESE RESPONSE TO  
U.S. REQUESTS, ALTHOUGH IT IS NOT LIKELY THAT THEY WILL

PROVIDE INFORMATION ON ACTUAL RATES OF ITEMS OFFERED FOR IMPROVEMENT. IN ORDER TO ACCELERATE JAPANESE DECISION-MAKING ON THEIR IMPROVEMENTS, USMTN DELEGATION BELIEVES IT IS NECESSARY TO INDICATE TO JAPANESE SOME AREAS WHERE UNITED STATES MAY BE ABLE TO IMPROVE ITS OWN OFFER. NEVERTHELESS, WE WOULD INSIST THAT IMPROVEMENTS MUST BE MADE BY JAPAN IN ORDER TO BRING THE CURRENT JAPANESE OFFER UP TO THE QUALITATIVE LEVEL OF THE U.S. OFFER. IN ADDITION, WE WOULD EXPLAIN THAT NO DECISIONS HAVE YET BEEN MADE. WE WOULD NOT MENTION SPECIFIC TSUS ITEMS OR DEGREE OF IMPROVEMENT WHICH MAY BE POSSIBLE, BUT INDICATE WITHOUT ANY COMMITMENT THAT IMPROVEMENTS MAY BE POSSIBLE IN CERTAIN STATED AREAS. WE WOULD DO THIS ONLY AFTER WE HAVE COMPLETED A REVIEW NEXT WEEK OF JAPANESE IMPROVEMENTS, AND ONLY IF IT APPEARS IN OUR JUDGMENT THAT SUCH AN INDICATION IS NECESSARY TO ACHIEVE U.S. OBJECTIVES.

4. USMTN DELEGATION WOULD APPRECIATE A RESPONSE IN GENEVA BEFORE MAY 24. MCDONALD

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** INDUSTRY, TARIFF NEGOTIATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 18 may 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978GENEVA07679  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Litigation History:**  
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**Office:** ACTION STR  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Review Event:**  
**Review Exemptions:** n/a  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2654381  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** U.S./JAPAN NEGOTIATIONS ON IMPROVEMENTS IN INDUSTRIAL TARIFF OFFERS  
**TAGS:** ETRD, JA, MTN  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014